Opportunities for financing and export credits of trade and investment projects abroad
- with specific focus on Russia, Ukraine and Belarus

by
Henning Lyngsø Foged
Agro Business Park
Some practicalities

- Language
- Toilet
- Changes in programme
Programme

• **09:30 Introduction and Presentation of Participants** Henning Lyngsø Foged, Project Manager, Agro Business Park

• **09:50 Organisation of the Producers, as well as Status and Potential Challenges On the Export Markets for Danish Agricultural Equipment** Allan Pedersen, Managing Director, Danish Manufacturers of Agricultural Machinery

• **10:10 Financing of Small and Medium Sized Enterprises’ Pilot Studies for Formation of Companies outside EU and EFTA** Per Ovesen, Regional Director for Denmark and Iceland, NOPEF, Helsinki

• **10:30 Financing of Investment Projects with Environmental Enhancing Effect** Bo Eske Nyhus, Senior Investment Manager, NEFCO, Helsinki

• **10:50 Financing as a Parameter in the Export Sale** Jørgen Bollesen, Financial Counsellor Russia & CIS, Danish Export Credit Agency (EKF), Moscow

• **11:10 Business Case: CombiGas (biogas plants, pig production)** Kent Skaaning, Chairman

• **11:30 Business Case: KMC (food ingredients)** Bjarne Larsen, Chief Commercial Officer

• **11:50 Presentation of GLOBAL MIDT and Coming Network Trip to Russia** Claus Mortensen, Project Manager, Agro Business Park

• **12:00 Unofficial Business Networking. Sandwiches are served in the Exhibition Area: “Win-Win Technologies for Nutrient Management”**

• **13:00 Summing up and finalisation**
3,000 m² of innovative environment
Next to 100,000 m² & 560 ha for research and development
Innovation & iværksætteri indenfor:

Jordbrug
Fødevarer
Bioenergi
Miljøteknologi
The science park consists of 3 legal entities

"Ejendomsfonden" for Science Park Foulum

Public based company which owns the science park’s buildings and physical framework

Agro Business Park A/S

- Runs day-to-day operations
- Searches for and communicates knowledge
- Advises new companies within agriculture, food production, bioenergy and environmental technology

Agro Business Innovation A/S

Independent, private capital company, which can invest venture capital in new Danish knowledge-based companies and development projects within agriculture, food, bioenergy, and environmental technologies.
Agro Business Park’s role....

“Denmark’s international growth centre for innovation and entrepreneurship within agriculture, food production, bioenergy, and environmental technology”

www.agropark.dk
Companies in Agro Business Park
Projects in Agro Business Park: Baltic Compact

• Through stakeholder dialogues, investments and training to promote wider use of best, innovative technologies to the benefit of the environment as well as the business development.
Projects in Agro Business Park: INBIOM - Innovation Network for Biomass

INBIOM

- A Danish cluster supported by the Danish Agency for Science, Technology and Innovation
- Established in 2004
- Focus area is innovation based on intelligent usage of biomass
- 600 members from Danish key actors within growing, conversion and utility of biomass
- Secretary located in Agro Business Park in Foulum – the Danish capital for biomass
- Facilitate the development of some of the most promising new technologies, concepts and businesses in Denmark (WEBSTECH).
- ➔ Create growth & solve global challenges

www.inbiom.dk
Projects in Agro Business Park: Enterprise Europe Network

- Enterprise Europe Network is EU’s network for SMVs
- 600 organisations in 54 countries
- Identifies potential cooperation partners, for instance:
  - Distributors/agents
  - Technology partners
  - Partners for EU projects

http://www.enterprise-europe.dk
Projects in Agro Business Park: Future Food Innovation

Promote growth and jobs in Central Denmark region

✓ Develop new foods, packaging or technology in cooperative approach

Currently 2 funding opportunities for companies:

✓ Differentiation funds
✓ Funds for Business PhD’s

www.futurefoodinnovation.dk
Thanks for your attention, and welcome to contact me

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