The export of environmental technologies and other agricultural machineries, food and related products from the Danish agricultural sector shows impressive growth rates despite the financial crisis and shortage of money. This is due to the fact that Denmark offers high quality products, which is a result of a visionary innovation policy, restrictive legislation and strict requirements to environment, food quality and animal welfare.

It is not least the markets in the East, - Russia, which is one of the BRIC countries, Ukraine and Belarus, that are interesting export markets and which demand Danish technology. To complete the sale, the buyer and seller must ensure that the equipment fits the situation, that the investment can be financed and that the payment for the deliveries is secured.

The purpose of the meeting is business networking and focus on trade and market opportunities in Russia, Belarus and Ukraine and getting better acquainted with the schemes provided by Nordic Project Fund (Nopef), Nordic Environment Finance Corporation (NEFCO) and the Danish Export Credit Agency (EKF).

**INFORMATION:**
Opportunities for financing and export credits of trade and investment projects abroad - with specific focus on Russia, Ukraine and Belarus

**Take part in business networking and information meeting and learn about the schemes within Nordic Project Fund (Nopef), Nordic Environment Finance Corporation (NEFCO) and the Danish Export Credit Agency (EKF).**

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**Date and time**
Thursday 14 March, 2013
From 09:30 until 13:30

**Address**
Agro Business Park
Niels Pedersen Allé 2
DK-8830 Tjele

**Registration**
At the latest Tuesday 12 March, 2013
to Helle Lyngsø at HL@agropark.dk

**Further information**
Please contact Project Manager
Henning Lyngsø Foged,
Agro Business Park,
Phone: +45 8999 2536, HLF@agropark.dk
INVITATION:
Opportunities for financing and export credits of trade and investment projects abroad
- with specific focus on Russia, Ukraine and Belarus

Programme

09:30  Introduction and Presentation of Participants
       Henning Lyngsø Foged, Project Manager, Agro Business Park

09:50  Organisation of the Producers, as well as Status and Potential Challenges On the Export Markets for Danish Agricultural Equipment
       Allan Pedersen, Managing Director, Danish Manufacturers of Agricultural Machinery

10:10  Russian Interests in Danish Technologies
       Vladislav Kudryavtsev, General Manager, ERBA Russia

10:30  Financing of Small and Medium Sized Enterprises’ Pilot Studies for Formation of Companies outside EU and EFTA
       Per Ovesen, Regional Director for Denmark and Iceland, NOPEF, Helsinki

10:50  Financing of Investment Projects with Environmental Enhancing Effect
       Bo Eske Nyhus, Senior Investment Manager, NEFCO, Helsinki

11:10  Financing as a Parameter in the Export Sale
       Jørgen Bollesen, Financial Counsellor Russia & CIS, Danish Export Credit Agency (EKF), Moscow

11:30  Business Case: CombiGas (biogas plants, pig production)
       Kent Skaaning, Chairman

11:50  Business Case: KMC (food ingredients)
       Bjarne Larsen, Chief Commercial Officer

12:10  Unofficial Business Networking. Sandwiches are served in the Exhibition Area: “Win-Win Technologies for Nutrient Management”

13:20  Presentation of Coming Network Trip to Russia
       Claus Mortensen, Project Manager, Agro Business Park

13:30  Summing up and finalisation